BCG

Executive Perspectives

Achieving Supply Chain Resilience in a Volatile World

July 2021

BCG Executive Perspectives

IN THIS DOCUMENT

GLOBAL TRADE REBOUNDING, BUT FUTURE WILL SHIFT

After falling dramatically in Q2 2020, global trade rebounded strongly and recorded a full-year drop of only 8%. Currently, global trade is on track to reach its 2019 levels by 2022-2023. But this aggregate return to the pre-COVID peak masks significant shifts in the relative volumes across trade corridors in the future. These shifts will be driven by changing trade dynamics among nations, including increased industry-specific protective policies, ambitious new free trade agreements in places like East Asia and Africa, and the explicit linking of climate policy and trade policy.

IMPACT OF COVID-19 AND GEOPOLITICS IMPLY SUSTAINED IMPORTANCE OF SUPPLY CHAIN RESILIENCE

The unpredictable supply and demand shocks brought on by COVID-19 and global geopolitics have led to numerous disruptions and shortages in supply chains. Companies recognize that they must act quickly to build supply chain resilience to continue absorbing and recovering from potential future disruptions. As businesses evolve their supply chain strategies, they must take the opportunity to integrate their net-zero journey as well.

Summary

TRADE & SUPPLY

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CHAIN TRENDS

Achieving Supply Chain Resilience in a Volatile World

- **1** After an 8% drop in trade during 2020, global trade is forecast to grow at ~2.7% to 2030
- 2 The global south is forecast to increase its share of global trade in the next decade
- 3 Key sectors are more likely to see supply changes as companies respond to geopolitical risk
- 4 US-China trade dynamics reflect broader trend of geopolitical tensions causing trade shifts
- 5 Shorter-term inflation increased owing to low base in 2020 and supply/demand mismatches
- 6 Semiconductor disruptions will last beyond 2022; other sectors are also facing shortages
 - Companies and governments are factoring in climate impacts

Supply chain resilience goes beyond raising inventory levels: companies should build capabilities to absorb disruptions and recover quickly

- Leveraging digital tools can protect against near-term volatility by adding supply chain transparency and scenario planning
- Regional supply chain model and improved risk management reduce disruption
 from geopolitical tensions

Companies should take action to achieve net-zero supply chains as governments
 begin pricing in climate change costs

IMPLICATIONS FOR LEADERS



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GLOBAL TRADE AND SUPPLY CHAINS: TRENDS AND ACTIONS



Developments in global trade and supply chains

Opportunities for businesses to build resilience

AGENDA



UPDATED ANALYSES AND IMPACT

Epidemic progression and virus monitoring

Economic and business impact

COVID-19 and geopolitics have significant impacts on global value chains

Shutdowns		Reduced trade	
90%	of EU and US auto manufacturers had halted production during 2020	8%	reduction in global trade in 2020; expected to recover by 2022-2023
Shipping costs		Geopolitics	
330%	increase in YoY price to ship international freight¹ from Feb '20 to '21	\$4T	in lost trade by 2025 ² for G20 countries if tensions continue and trade barriers increase
Inflation		Sustained impacts	
5%	inflation in the US in May 2021 ³ compared to ~2% pre-pandemic ⁴	\$114B	forecasted reduction in US- China trade in 2030 compared to 2019, a 3.7% annual decrease

1. Drewery's composite World Container index 2. In worst case trade scenario with rising unilateralism and protectionism, which will lead to G20 loss of ~\$3.4-4.9T in trade value. Assumes ineffectiveness of WTO and increase in trade-restricting measures and global average MFN tariff rate.. 3. Annual growth rate measured by CPI (Consumer Price Index). 4. Average annual inflation from 2016-2019 Sources: BCG The \$10 Trillion Case for Open Trade article (2020), World Bank, WTO, UN Contrade, OECD, IHS, IMF, BCG Trade Finance Model, Drewry, BCG analysis

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Global shortages and disruptions come amid pandemic and increased geopolitical tensions

As of 22 June 2021



How the world ran out of everything: global shortages of many goods reflect the disruption of the pandemic



Chip shortages are starting to hit consumers. Higher prices are likely



Disruption to shipping could delay Christmas orders



White House launches task force to address short-term supply chain disruptions



G7 leaders seek right balance in dealing with their China dilemma



EU eyes first-of-a-kind carbon border levy in climate fight



Australia-China conflict spotlights WTO limits



Trade war costs global value chains 3-5 years of growth, UN says

1.1

After an 8% drop in trade during 2020, global trade is forecast to grow at ~2.7% annually through 2030

Trade will grow through 2030



- Total global trade decreased by **8%** in 2020 but will grow steadily with GDP through **2030**
- Overall, trade is expected to **grow in value** across every trade corridor (an established pathway across major trading blocs) other than **US-China**
- Changing **geopolitical dynamics** and **new trade agreements** will cause a **shift** in trade corridors

1. Excludes intra-bloc trade (e.g., trade within EU). Corridors shown represent ~40% of all trade. 2. South American trade bloc. 3. Southeast Asian trade bloc. Sources: BCG Global Trade Model 2021, UN Comtrade, OECD, WEF, IHS, Global InTradeAlert, BCG analysis

Trade is expected to grow on an absolute basis. Forecasted change in trade value (major corridors¹, 2030F vs. 2019, \$B)



1.2 The global south is forecast to increase its share of global trade

Share of trade across corridors to shift as geopolitical dynamics play out

- Largest loss in global trade share is in the US-China trade corridor
 - Both China and US will be shifting trade to other blocs, such as **ASEAN**
 - China is also increasing trade activity in **Mercosur and Africa** and decreasing activity in **Europe**
- Growth expected in southern trade blocs of **Mercosur, Africa, ASEAN, and Australia**, leading to greater importance in global trade
- Share will likely be **reduced** in some other larger corridors such as US-Canada/Mexico and China-Japan/Korea

Excludes intra-bloc trade (e.g., trade within EU). Corridors shown represent ~40% of all trade.
 Compares value of share of corridor if it changes in % of global trade in 2030 based on forecasts with if it maintains the same % of global trade in 2019 in 2030.
 South American trade bloc.
 Southeast Asian trade bloc. Sources: BCG Global Trade Model 2021, UN Comtrade, OECD, WEF, IHS, Global InTradeAlert, BCG analysis

Major trade corridors¹ to gain/lose share of global trade. (\$B change in 2030F share vs. 2030 share if maintaining 2019 % of total²)



Key sectors are more likely to face supply chain changes as companies try to protect against supply and geopolitical risks

Even as international trade recovers, the **mix of industries** will shift as **strategic sectors** such as health care will likely take more action to protect against **geopolitical risks**

Governments are implementing policies with an emphasis on self-sufficiency, national well-being, and strategic independence

For example, India banned exports on 26 active pharmaceutical ingredients in 2020 Critical sectors such as health care, semiconductors, and electronics are more likely to change supply chains¹ to protect against supply and geopolitical risks By geography and sector, examples provided



1. For example, by changing from single to dual sourcing or from global to local sourcing. 2. Likelihood or measure of level of impetus to change supply chain based on 0-10 ratings along 4 dimensions: Import dependency by sector (e.g., % of sector imports over total consumption), supplier country risks (e.g., geopolitical trust), supply chain structural risks (e.g., distance between supply chain steps), and increase in protectionist measures after COVID-19. Analysis conducted at a country / sector level as a proxy for companies' general impetus to change Sources: OECD, HIS, Oxford Economy, press search, BCG analyses and case experience

Q

US-China trade dynamics reflect broader trend of geopolitical tensions; US and China continue to safeguard tech and find alternative imports

Technology

Tech products are critical for **strategic competitiveness and national security** and account for a significant part of **trade gap**

Both countries are enacting technology protections:

- US restricted exports of **strategic technologies** (e.g., artificial intelligence software)
- China published a draft law to **restrict exports** of emerging and foundational technologies

Protections likely to continue as China makes tech gains:

- Shift in Chinese manufacturing from low-cost sectors to technology-driven sectors like semiconductors and AIenabled manufacturing
- Chinese Greater Bay Area¹ accounted for \$313B in high-tech investments between 2017 and H1 2020 compared with \$231B in the San Francisco Bay Area

Nontechnology

US has increased nontech imports from regions such as **Southeast Asia** (largest displacer) and India to **replace imports** from China

2015-2020 US imports from China and ASEAN – largest ASEAN gains



Inflation has increased owing to low base in 2020 and supply/demand mismatches; spikes expected to be shorter-term as rates normalize by 2022

Inflation is higher in 2021 compared with 2020. Primary causes include:

- **Base effects**: Low comparison prices in 2020, as many nations were still in **lockdown**
- 2 **Supply:** There have been supply **disruptions**, such as those caused by factory shutdowns and port congestion, contributing to higher prices
- 3 **Demand**: There is a **rebound** in prices as demand picks back up in certain areas, such as air travel

Price spikes likely shorterterm as the economy adjusts

Prices have rebounded from initial dip during COVID-19; rates are expected to return to pre-pandemic levels by end of 2022



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Semiconductor sector disruptions will continue through 2022 and beyond; various other sectors are also grappling with shortages

Immediate semiconductor shortage will continue through 2022 and risk of supply/demand imbalance may last several years

Demand¹ and supply² for semiconductors Rebuild of inventory levels Index base = Quarterly 2018 average may start taking place here 140 Forecast Demand (based on OEM sales forecast) 130 ---- Supply (based on forecasted capacity) 120 110 Supply/demand balance may be at risk **beyond 2022** as 100 demand accelerates to 7-10% CAGR through 2030³ and 90 geopolitical frictions continue CY18 AVERAGE CY22 AVERAGE CY19 AVERAGE CY20 AVERAGE CY21 AVERAGE 80 Demand: 100 Demand: 99 Demand: 104 Demand: 115 Demand: 119 Supply: 104 Supply: 100 Supply: 101 Supply: 109 Supply: 116 70 2019 2020 2021 2022 2018

1. Historical and projected sales; forecasts derived from projected demand evolution of selected end-industries. 2. Historical and projected production. 3. Compared to 5% annual CAGR in the past 5 years. Growth in the future is driven by structural trends such as the increased uptake of 5G, Internet of Things (IoT), AI, automated/electric vehicles. 4. For example, the February 2021 Texas winter storm led to the temporary shutdown of several semiconductor chipmaker plants. In March 2021, there was also a major fire in the factor of one of the auto industry's largest computer chip suppliers in Japan Sources: BCG forecast model and analysis, Q1 2021 earnings calls

Various sectors grapple with supply disruptions and shortages

COVID-19, geopolitical tensions, and anomalous events⁴ have led to **disruptions** in the supply chain, exacerbating recent **shortages** (e.g., in semiconductors, auto, building materials, etc.)

Companies noted increased backorders and wait times

Appliances co.: A COVIDconstrained supply chain (such as for semiconductors and resins) against a stronger consumer demand ...what it ultimately translates into is backorders

Apparel co.: Spring '21 deliveries in the U.S. were *delayed* by approximately 3 weeks on average during the quarter... This will result in a *shorter selling season*

1.7 Companies and governments are both increasingly planning to price climate impacts into supply chains

to price climate impacts into supply chains

Sustainability has gained importance since 2016 and companies have set targets



Momentum increasing for proposed EU carbon border tax on certain products, supporting ambition to reduce emissions by 50% by 2030

A carbon border tax would be assessed on **carbon emissions** attributed to **imported goods**. This would reduce profits for goods that are **not sustainably produced** in order to level the playing field, price in climate impacts, and support **local production**

Commodity examples	Potential tax (\$M) ²	Potential profit reduction ³
Semi-manufactured gold	450 - 950	~10%
Bituminous coal	100-200	~10%
Mechanical and chemical wood pulp ³	17–20	~65%
Crude oil	200–700	~20%
Flat-rolled steel products	250-1,300	~40%

1. Based on a BCG online survey of 1,705 global industrial companies' executives and operations managers, to assess priorities for manufacturing and supply chain operations. 2. Tax forecast based on future carbon tax assumption of \$30 per metric ton of CO2, in line with EU's Emissions Trading System's current emission allowances. Analysis as of February 2020. 3. Estimate applies only to profits on good imported into EU Sources: BCG *The Zero-Based Factory* article (2021), BCG *How an EU Carbon Border Tax Could Jolt World Trade* article (2020)

Supply chain resilience goes beyond raising inventory levels: companies should build capabilities to absorb disruptions and recover quickly



of companies plan to invest in supply chain resilience in next 2 years to prepare for future disruptions¹

Resilience can be increased through building both *Absorb* and *Recover* capabilities or focusing more on one capability based on a company's context

ABSORB

Resist disruptions by making structural changes to supply chain

EXAMPLES

- **Increased inventory** to allow for backup capacity
- **Dual sourcing** to reduce outage risk
- **Optimized** supply chain network as supply/demand continues to evolve
- Self-sufficiency by bringing steps in-house
- Flexible contracts across supply, manufacturing, and distribution

RECOVER

Add processes or systems that allow supply chains to adapt to disruption

EXAMPLES

- End-to-end sales and operations visibility
- Risks/bottlenecks identification
- Design **mitigation actions** for highest risk or value segments
- Digital tools to increase visibility or help with **future scenario planning**

2.1

Leveraging digital tools can protect against near-term volatility by adding supply chain visibility and scenario planning

FOCUS ON ABSORB

BOTH ABSORB & RECOVER

FOCUS ON RECOVER

Digital tool use cases can help build stronger recover abilities



IMPROVE SUPPLY CHAIN VISIBILITY

- Add external supplier/distributor data into supply chain view to understand potential supply risks
- Add control tower to provide up-to-date view across entire supply chain process
- Solve immediate bottlenecks with AI-enabled decisions

EXAMPLE

Medtech company saw exponential increase in demand during pandemic but had limited visibility into raw material risks. By collecting **supplier risk data** and improving **tracking of raw material requirements**, company saw 50% reduction in forecast error



ANTICIPATE AND SIMULATE WITH SCENARIOS

- Simulate supply chain performance with digital twin
- Move to **scenario-based demand/supply planning** to consider financial effects of multiple futures
- Prepare **response plan** if highest risk or highest value segments get disrupted

EXAMPLE

Steel manufacturer facing volatile supply and demand developed digital twin and scenario planning process resulting in **10+ days** lower average inventory time and **50% fewer** late orders

Regional supply chain model and improved risk management reduce disruption from geopolitical tensions

FOCUS ON ABSORB

BOTH ABSORB & RECOVER

FOCUS ON RECOVER

Consider shifting global supply chains into regional supply chains to absorb geopolitical disruption

Some company contexts warrant moving elements of supply chains closer to end markets to benefit from **government incentives and regional trading blocs**

- Rethink local and regional footprint across every step (raw materials, conversion/manufacturing, and distribution)
- Focus on **cost-efficient sites** to make up lost global efficiencies
- Increase visibility as supply chains become regional

CONVERGING WAGE LEVELS

In the last decade, previously **low-cost labor countries are seeing increasing labor costs** - Brazil (15pp), China (10pp), and Korea (9pp) relative to US labor costs according to ILO. Increased automation reduces costs in high labor-cost countries to further close the gap

Build internal supply chain risk management to quickly make decisions to recover after disruptions

Function's responsibility includes

- **Calculating risk-adjusted net present value** for business in every region and setting acceptable operating thresholds
- Frequent monitoring of external political and supply chain events with mitigation responses ready
- Making investments based on emerging opportunities

EXAMPLE

Technology company invested in data centers **closer to customers' home countries** in response to lawmakers' mounting anxiety over storing cloud data in foreign countries. Decision paid off as competition that responded slower lost market share

Companies should take action to achieve net-zero supply chains as governments begin pricing in climate change costs

FOCUS ON ABSORB

BOTH ABSORB & RECOVER

FOCUS ON RECOVER

Transform supply chain model to net-zero to stay ahead of competition

1

Measure carbon footprint and raise transparency within the firm



Redesign products for sustainability (e.g., circularity) and lock in supply of sustainable goods



Engage suppliers on emission reduction goals and consider switching to localized suppliers



Push industry ecosystems to join efforts, which can help scale green demand and improve economics 5 Empower organiz

Empower organization through adjusted governance and internal incentives

ENTERPRISE VISIBILITY

Enterprise software company developed an add-on module to **track and trace carbon in supply chain** in response to large demand from companies to have greater visibility of their footprint

FUNDING THROUGH ZERO-BASED BUDGETING

Complete supply chain model reset can be done concurrently with a zero-based exercise to identify and remove **inefficient and noncritical activities** by rethinking operations from the ground up. Zero-based approach helps streamline sourcing costs to fund net-zero supply chain costs while embedding sustainability into business

Click here to read BCG and World Economic Forum's Net Zero Challenge: The Supply Chain Opportunity report.



BCG Executive Perspectives

AGENDA



GLOBAL TRADE AND SUPPLY CHAINS: TRENDS AND ACTIONS

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UPDATED ANALYSES AND IMPACT



Epidemic progression and virus monitoring

Economic and business impact

Summary dashboard

As of 29 June 2021

Epidem Global epic	Epidemic Progression Global epidemic snapshot					
180M # of cases	11.4M # of active cases	5 ¹	3. # fata	9M # of alities	3 Vaccin admin	B e dose istere
			Mar	Apr	Мау	Jun
Month-on-	Americas		1.0x	1.2x	0.8x	1.0x
month growth of	Europe		1.3x	0.9x	0.5x	0.6x
new cases ²	Asia ³		1.7x	3.3x	1.0x	0.4x



Consumer Activity Mobility Mar Apr May Mobility⁶ -12% US -18% -15% (month vs. Europe -26% -25% --17% [an '20) Japan -12% --16% -12% 129% Domestic air US 18% 189% travel tickets UK 276% -47% 181% booking^{7,8} (YoY) 76% China 138% 157% Sales Retail US 24% 20% 40% goods sales9 Europe¹⁰ 12% 21% (excl. auto & fuel, YoY) China¹¹ 34% 18% 12% Passenger US 61% 113% 43% vehicle 37% Germany 90% sales¹²(YoY) China 9% -3% 75%

Business Impact Stock market performance 02 Jan '20 vs Month end Mar May Apr S&P500 22% 28% 29% FTSE100 -12% -8% -8% CHN SSE 12% 12% 17% Volatility Index (S&P500)13 1.6x 1.5x 1.3x International trade Trade value¹⁴ US 18% 43% (YoY) France 29% 81% China 38% 34% 37% Industrial production Purchasing US 59 61 62 manager's Germany 67 66 64 index15 China 51 52 51 (base = 50)Steel production (YoY)¹⁶ 17% 16% 24%

1. Total cases less deaths and recovery: 2. Calculated as monthly average of daily cases vs. previous month; 3. Includes Middle East and Oceania; 4. IMF Apr 2021 forecast; 5. For India, Forecast; Fore India, Forecast; Fo

To be updated in forthcoming editions

19

Case counts reduced as vaccine rollout continues, especially in North America and Europe

As of 24 June 2021



1. Includes Oceania (Australia, New Zealand, Papua New Guinea, and surrounding island nations of the Pacific ocean); 2. Calculated monthly as average of daily cases compared with previous month daily cases and rounded to nearest 5%. Sources: Johns Hopkins CSSE; Our World in Data; Worldometer; press search; BCG

Epidemic Progression

Key observations

180M # of confirmed cases

11.4M

of active cases

3.9 # of fatalities

Despite progress on vaccination across the world, caution required as concerning variants spread among immune-naïve population

As of 21 Jun 2021



Note: Several of the concerning variants (e.g., those first identified in the UK and South Africa) share mutations (e.g., N501Y) while also having distinct mutations (some more than others) Sources: JAMA, Nextstrain, Financial Times, Virological; Centers for Disease Control and Prevention; cov-lineages.org, Lancet Infectious Diseases, press search; Axios variant tracker; Nature

COVID-19 has broad geographic reach today with countries at different stages in their fight

As of 24 June 2021

Non-exhaustive

Curve was flattened but saw one or more resurgences

Epidemic Progression

Continuation

Curve was never quite flattened; ongoing battle



Daily new confirmed cases per million¹

Crush and contain

1,000

500

0

Mar

20

Curve was flattened and case counts continue to remain low

Daily new confirmed cases per million¹

Vaccinated

Resurgence

Daily new confirmed cases per million¹

Curve reduced through vaccination progress Daily new confirmed cases per million¹ Uptick in cases as most infectious delta variant becomes dominant Oct Feb Mar Oct Feb lun Jun lun Jun 20 20 21 21 20 20 20 21 Australia — Singapore — Japan — South Korea — US — UK — Israel

21

1. Data shown as 7 day rolling average of daily new cases per million Sources: Our World in Data; BCG

Many large economies expected to continue recovery and reach 2019 GDP levels between 2021 and 2022

As of 23 Jun 2021

Economic Impact

GDP forecast levels indexed to 2019 value (Base: 100)



Note: As of reports dated 08 June 2020 to 01 Mar 2021, YoY forecast 2020 values are estimated actual GDP; 1. For India, forecast is for financial year; for other countries, the forecast is for calendar year; 2. Range from forecasts (where available) of JPMorgan Chase; Morgan Stanley; Bank of America; Fitch Solutions; Credit Suisse; Danske Bank; ING Group; HSBC; Sources: Bloomberg; World Bank; IMF; BCG

Retail and recreation mobility recovered fastest; public transit mobility remains lower in most countries

As of 29 Jun 2021

Economic Impact





Lockdown easing⁴

Lockdown started⁴

Germany



Italy



Sweden



Australia



South Korea



Japan



Public transit mobility

- Workplace mobility
- Retail and recreation

1. Tracked as changes in visits to workplaces; 2. Tracked as changes in visits to public transport hubs, such as underground, bus and train stations; 3. Tracked as changes for restaurants, cafés, shopping centers, theme parks, museums, libraries and cinemas; 4. Refers to average lockdown start and easing dates for larger lockdowns; Note: Data taken as weekly average compared with baseline (average of all daily values of respective weeks during Feb 15 2020–Feb 28 2021); Sources: Google LLC "Google COVID-19 Community Mobility Reports". https://www.google.com/covid19/mobility/ Accessed: 01 Mar 2020; Press search; BCG

Manufacturing PMI global recovery indicates continued positive momentum

As of 29 June 2021

≤ -30

Lockdown started

-29 to -15

-14 to 0

Lockdown easing

> 0

Manufacturing PMI before, during, and after the crisis



Germany



Italy



Sweden



China¹



South Korea



Japan Neutral



1. Lockdown dates are only pertaining to Hubei province; Note: PMI (Purchasing Manager's Index) is a diffusion index that summarizes whether market conditions, as viewed by purchasing managers, are expanding, staying the same, or contracting. 50 is neutral, >50 is considered to be positive sentiment and <50 is considered to be negative sentiment; Sources: Markit South Korea Manufacturing PMI SA; Jibun Bank Japan Manufacturing PMI SA; China Manufacturing PMI SA; Swedbank Sweden PMI SA; Markit/BME Germany Manufacturing PMI SA; Markit Italy Manufacturing PMI SA; Markit US Manufacturing PMI SA; EIKON

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Economic Impact

Monthly passenger vehicle sales show return to pre-pandemic levels in US and Asia while still lower in Europe

As of 29 June 2021

Monthly passenger vehicle¹ sales, % change vs. same month in 2019





Italy





Economic Impact



South Korea³





Lockdown started

-29% to -15%

≤ -30%

d Lockdown easing

-14% to 0%

> 0%

1. Passenger vehicle sales includes data on, where available, hatchback, MPV, pickup, sedan, SUV, mini trucks, light trucks, and vans; 2. Stimulus policies: Launched subsidies for car purchases in 10 cities, lessened purchase restriction in high tier cities and extended NEV subsidies; 3. South Korea's growth in auto sales from Mar through June 2020 is supported by recent tax cuts for individual consumption goods (e.g., cars), several carmakers (e.g. Audi, VW) launching new models and the increased appreciation by the Koreans of cars as a safe mode of transport and as a travel alternative for camping during COVID-19, supported by recently passed legislation to allow a variety of different cars to be modified into 'camping cars' Sources: Marklines; BCG

Retail goods sales (excluding auto and fuel) have grown compared with pre-COVID-19 levels in most countries

As of 24 Jun 2021

Growth of retail goods sales (excluding auto and fuel)¹, % change vs. same month in 2019

Retail goods sales include online and offline sales and comprise food and beverages, apparel, cosmetics and personal care, home appliances, general merchandise, building material; do not include auto, fuel, and food services

	Jan '21	Feb '21	Mar '21	Apr '21	Μ	lay '21
US	14%	11%	21%	20%		19%
UK ²	-2%	-1%	3%	13%		12%
Spain	-6%	-3%	-1%	-2%		-
Sweden	6%	9%	10%	5%		11%
Belgium	8%	11%	11%	7%		-
China ³	6	%	11%	7%		9%
Japan	3%	7%	5%	2%		1%
				-29% to -15%	-14% to 0%	> 0%

1. Retail goods sales categorization may be different across countries; seasonally adjusted values taken; country-specific categorization; 2. UK figures include total retail sales excluding automotive fuels sourced from Office for National Statistics United Kingdom as data is no longer reported in Eurostat after Brexit 3. For China, Jan & Feb 2021 are reported together due to national holidays

Sources: US Census Bureau; PRC National Bureau of Statistics; Eurostat; Office for National Statistics United Kingdom; Ministry of Economy Japan

Economic Impact

Retail goods sales have rebounded with growth above 2019 levels, potentially signifying effects of pent-up demand

US has seen strongest growth relative to 2019, but most other countries have also started seeing doubledigit percentage growth

Some European countries have seen retail sales dips in early 2021 coinciding with increased cases and lockdowns

DE-AVERAGED VIEW Retail store sales in China and US have rebounded across categories; apparel sales continue to be impacted in other countries

As of 24 Jun 2021

Retail store sales breakdown by category, % change vs. same month in 2019

Food and beverage stores

	Jan '21	Feb '21	Mar '21	Apr '21	May '21	
US	14%	16%	14%	15%	16%	U
UK	6%	9%	10%	10%	4%	UI
Spain	3%	1%	0%	0%	-	Sp
Sweden	9%	12%	14%	7%	16%	Sv
Belgium	6%	6%	7%	9%	-	Be
China ¹	14	%	23%	20%	18%	Cł
Japan	-2%	-1%	-3%	-2%	0%	Ja

Apparel stores³

	Jan '21	Feb '21	Mar '21	Apr '21	May '21
US	-3%	-8%	12%	10%	13%
UK	-47%	-52%	-44%	-5%	-2%
Spain	-36%	-35%	-21%	-23%	-
Sweden	-25%	-22%	-20%	-27%	-17%
Belgium	-8%	-3%	-11%	-39%	-
China ¹	-3	%	4%	3%	8%
Japan	-24%	-26%	-19%	-30%	-29%

-14% to 0%

> 0%

-29% to -15%

Personal care and cosmetics stores

	Jan '21	Feb '21	Mar '21	Apr '21	May '21
US	5%	3%	12%	14%	15%
UK ²	-47%	-30%	-25%	-6%	-7%
Spain	-4%	-1%	0%	1%	-
Sweden	0%	7%	12%	4%	10%
Belgium	1%	0%	7%	4%	-
China ¹	24	1%	31%	30%	36%
Japan	44%	45%	45%	42%	39%

Home appliance stores⁴

	Jan '21	Feb '21	Mar '21	Apr '21	May '21
US	-1%	-6%	10%	13%	8%
UK	-13%	12%	-10%	30%	30%
Spain	-4%	-1%	9%	7%	-
Sweden	21%	22%	26%	18%	27%
Belgium	-	-	-	-	-
China ¹	-5	%	-5%	-7%	3%
Japan	19%	17%	1%	5%	11%

1. For China, Jan & Feb 2021 are reported together due to national holidays; food & beverages category only includes food & grains; 2. UK data set switched over from Eurostat to Office for National Statistics following Brexit. 3. Includes clothing accessories, shoes, etc.; 4. Includes audio video & home appliances stores; Note: For US, share in retail store sales in Q4 2019: F&B ~25%, personal care & cosmetics ~12%, apparel ~6%, home appliances ~3%, general merchandising ~25% and building material & gardening equipment ~13%. Sector classification & mix may be different across countries; Sources: US Census Bureau; PRC National Bureau of Statistics; Eurostat; Office for National Statistics United Kingdom, Ministry of Economy Japan

Economic Impact

China and US have seen strong rebounds in almost all categories, most even above 2019 levels

Retail store sales recovery driven by **F&B** across almost all countries

Apparel category continues to see decline compared with 2019, except for US and China

Home appliances sales had mixed development across countries but has returned to pre-pandemic levels

Stock markets continue to have an optimistic outlook: 22 out of 24 sectors currently above pre-crisis TSR levels

As of 28 Jun 2021

Based on top S&P Global 1200 companies

Economic Impact

	TSR ¹		Companies with default probability		
	21 Feb 2020– 25 Jun 2021		21 Feb 2020	25 Jun 2021	
Semiconductors	61%		0%	0%	
Materials	37%		5%	4%	
Tech Hardware	37%		0%	0%	
Durable Goods	35%		0%	0%	
Media	35%		0%	0%	
Auto	35%		0%	0%	
Retailing	32%		0%	11%	
Capital Goods	29%		2%	2%	
Financials	28%		0%	0%	
Software	19%		0%	0%	
Health Equipment	18%		0%	0%	
Prof. Services	15%		0%	0%	
Food/Staples Retail	11%		0%	0%	
Pharma	9%		0%	5%	
Household Products	7%		0%	0%	
Banks	7%		0%	0%	
Hospitality	6%		8%	15%	
Food & Beverage	6%		0%	0%	
Insurance	4%		0%	0%	
Real Estate	2%		0%	0%	
Telecom	2%		0%	4%	
Energy	2%		0%	3%	
Utilities	-6%		0%	0%	
Transport	-9%		0%	24%	

1. Performance is tracked for two periods, first from 21 February 2020 (before international acceleration of outbreak) to 20 March 2020 (trough of the market) and from 21 February 2020 through 25 Jun 2021; 2. Implied by 5-year credit default swap based on median; Note: Based on top S&P Global 1200 companies; sectors are based on GICS definitions; Sources: S&P Capital IQ; BCG ValueScience Center; BCG

Additional perspectives on global trade and supply chains



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